

Why this roundtable

How law firms and legal tech operate against the 2027 transactional chain.

The transactional chain is being reshaped. Property logbooks, verified digital identity, mandatory upfront material information and Data, Use and Access, Act 2025 give the legal profession a new operating environment.

Purpose

- Confirm that the join, provenance and confidence layer is the right unit of value for conveyancing and legal.
- Test three propositions in the room and produce a Chatham House joint statement.

Audience

Conveyancing firms. Legal tech platforms. Search providers. Property lawyers. Regulatory bodies.

Three propositions to test

1. The legal role in the 2027 chain shifts from data assembly to judgement on a governed record.
2. Search reuse becomes possible where the logbook preserves provenance.
3. Fee structure aligns to record contribution and outcome, not report count.

Agenda. 3 hours

00 to 15. Welcome, Chatham House framing and introductions

15 to 45. Sector context. Conveyancing and legal and the three propositions on the table

45 to 75. Proposition one. The join is the unit of value, not the data

75 to 105. Proposition two. Confidence and provenance as contracted operating fields

105 to 135. Proposition three. Snowflake native collaboration as the operating layer

135 to 165. Cross cutting themes, disagreement mapping and joint statement drafting

165 to 180. Close, timelines, named leads and follow up commitments

Logistics

- **Format.** Three hours, closed room, Chatham House.
- **Capacity.** Twelve seats. Rapporteur and chair do not count against capacity.
- **Chair.** Kevin Telford, Crosstide. Neutral convener, holds the frame and keeps to time.
- **Register.** Register interest via the paper page for Conveyancing and legal on propertyspine.dev slash insights.

Expected output

A one page Chatham House joint statement, signed off within seven days. A private read out to sponsoring organisations. Where the room agrees, a public update on propertyspine.dev. Where the material warrants it, a follow up briefing paper co authored with named participants.

Guardrails

- No pricing, exclusivity or bilateral commercial conversation in the room.
- No attribution outside Chatham House rule without explicit consent.
- Regulator and policy observers welcome, never named without consent.
- Crosstide is the neutral convener. The spine is provider neutral.

Prove the join. Prove the decision. Then scale the intelligence.