

Conveyancing and agent roundtable

Roundtable brief. Paper 02, Home buying and selling reform.

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Crosstide leads the spine, not the pipe.

Why this roundtable

What the 19 June 2026 reform roadmap actually asks of buyers, sellers, agents and conveyancers.

The Home Buying and Selling reform roadmap published on 19 June 2026 sets a direction. Mandatory upfront material information, verified digital identity and property logbooks as the new normal.

Purpose

- Confirm that the join, provenance and confidence layer is the right unit of value for home buying and selling reform.
- Test three propositions in the room and produce a Chatham House joint statement.

Audience

Conveyancers and property lawyers. Estate and letting agent groups. Portal operators. Lenders' operations teams.

Three propositions to test

1. Upfront material information reduces chain fall through more than any other single reform.
2. Property logbooks are a persistent record. They should be seeded at agent instruction, not at transaction.
3. Verified digital identity, verified once and referenced many times, is the operating unlock across the chain.

Agenda. 3 hours

00 to 15. Welcome, Chatham House framing and introductions

15 to 45. Sector context. Home buying and selling reform and the three propositions on the table

45 to 75. Proposition one. The join is the unit of value, not the data

75 to 105. Proposition two. Confidence and provenance as contracted operating fields

105 to 135. Proposition three. Snowflake native collaboration as the operating layer

135 to 165. Cross cutting themes, disagreement mapping and joint statement drafting

165 to 180. Close, timelines, named leads and follow up commitments

Logistics

- **Format.** Three hours, closed room, Chatham House.
- **Capacity.** Twelve seats. Rapporteur and chair do not count against capacity.
- **Chair.** Kevin Telford, Crosstide. Neutral convener, holds the frame and keeps to time.
- **Register.** Register interest via the paper page for Home buying and selling reform on [propertyspine.dev slash insights](https://propertyspine.dev/insights).

Expected output

A one page Chatham House joint statement, signed off within seven days. A private read out to sponsoring organisations. Where the room agrees, a public update on propertyspine.dev. Where the material warrants it, a follow up briefing paper co authored with named participants.

Guardrails

- No pricing, exclusivity or bilateral commercial conversation in the room.
- No attribution outside Chatham House rule without explicit consent.
- Regulator and policy observers welcome, never named without consent.
- Crosstide is the neutral convener. The spine is provider neutral.

Prove the join. Prove the decision. Then scale the intelligence.